

# Quarter 4 Marketing Review for Division 8

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**Synopsis:** Lane has a presentation for work that they have not prepared for. Mayhem ensues.

**Character List:**

**Lane:** 30 something who works a typical nine to five job.

**Lane:** I'm sorry I'm late. Again *(Pause. Cough)* Horrible traffic. Traffic can really drive me crazy. *(Pan to the audience.)* Thank you for waiting on me. The presentation is complete. Karen can't be here today so I will be giving her presentation. I apologize in advance if it's a little rocky, but I am a great improviser and all the information should be very clear. I just have a little set-up to do.

*(Pulls out laptop. Pulls out charger. Gets tangled in charger. Plugs in. Opens laptop. Starts hitting keys.)* Sorry. Bit of technical difficulties. Needs to load up. *(Stands there awkwardly for a bit tapping foot. Occasionally hits keys.)* Ahhhh while we wait, I have copies of the presentation for you to follow along with and take notes.

*(Pulls out copies from bag. Starts to hand them out to the audience. Does not have enough copies. Starts to count the audience members)* So it appears that I do not have enough. Would people be okay with sharing? I'll just pass the rest out and people can group together. *(Hand out the remaining copies and give a thumbs up)*

*(Checks laptop)* Okay! The presentation is all loaded up. We are ready-to-go! *(Opens presentation up. Pulls out clicker from bag. Horrible title slide with Karen's name on it.)* So once again thank you for coming I am Lane and I am giving Karen's presentation on the Quarter 4 Marketing Review for Division 8.

*(Changes slide. Horrible transition on presentation. A transition sound would be great.)* Looking at this slide you can see that we are meeting our goals. *(Chart has a pie chart with over 130% in it)* We are killing it and have sold more than all of our product. 130% to be exact! *(Realize number does not make sense)* Wait, that does not make sense. I will try to call Karen to see if I can get the actual number.

*(Takes out phone from pocket and puts to ear)* Hey Karen! What are the numbers for total sales? *(Pause. Turns away.)* I'm sorry. I wasn't yelling. *(Pause)* Yes, honey. *(Pause)* I will pick up milk before coming home. I love you.

*(Turns back)* So we are going to move on. *(Clicker is not working.)* One second. *(Keeps messing with clicker. Gives up and walks over to laptop and hits space bar. Bad transition. Presentation is full of graphs that are really hard to read. Takes a second to look over presentation)* Ahhhh so as you can see the number of investments is not high. But is getting better. *(Pause)* Yes... it is getting better. *(Nods)* Moving on.

*(Clicker now works. Transition. Slide has a sad face.)* So sales are good, but we will not meet the goals of the quarter. The goals were too high for the current market.

*(Change slide. List of recommendations.)* However, we can change things if we 1. Upgrade our coffee. 2. Require everyone to drink coffee. 3. Stay up and make those SAAAALES.

*(Change slide. To thank you slide with puppy.)* In conclusion, we got this team! *(Waits for applause)* Any questions?

**End**