

Semantically Far Inspirations Considered Harmful? Accounting For Cognitive States In Collaborative Ideation

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crowd innovation

IBM InnovationJam *


~**46,000** ideas from **150,000** participants

\$1,000,000,000 for most promising idea

(re)combination  **creativity**

(Sawyer 2012; Ward 2001)

**knowledge
diversity**


crowds

how to design
interactions at scale
that optimize this
pathway?

in particular: when should you be exposed
to ideas that are different from your own?

answer 1: associationist theory

(Gupta et al 2012; Mednick 1962; Koestler, 1964)

(re)combination

knowledge
diversity

answer 1: associationist theory

(Gupta et al 2012; Mednick 1962; Koestler, 1964)

(re)combination +novelty
+diversity



remote associations



far stimuli



**knowledge
diversity**



answer 2: SIAM

(search for ideas in associative memory)
(Nijstad & Stroebe 2006; Nijstad et al, 2010)

(re)combination +novelty



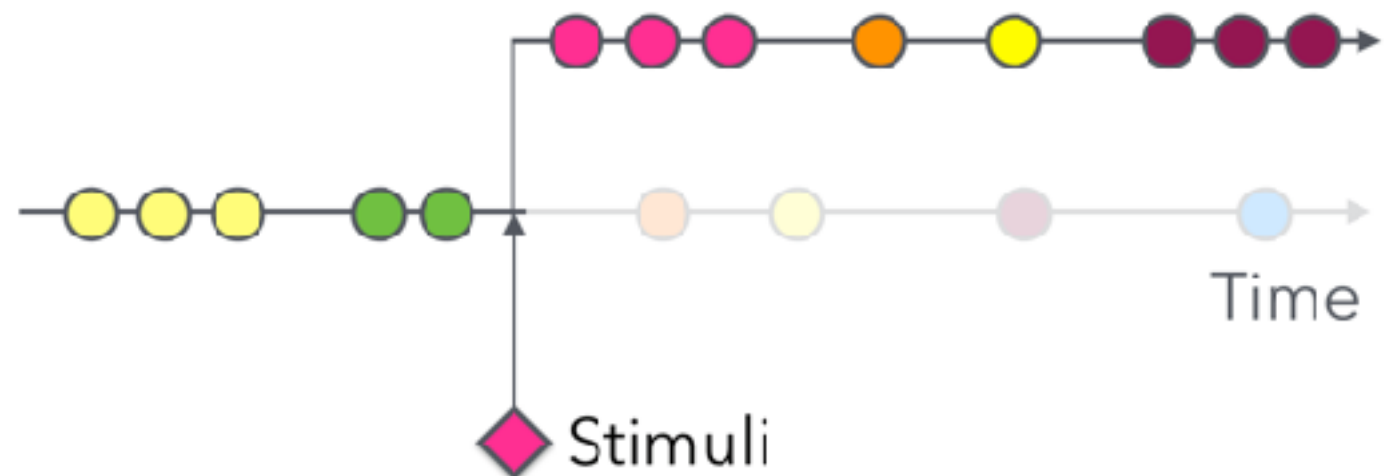
deep exploration within categories +fluency
+iteration



if stuck, then far stimuli; else near



**knowledge
diversity**



hypotheses to test

Predicted
best

Predicted
worst

Associationist

Always-Far:
maximize novelty+diversity
w/ **remote associations**

Always-Near

SIAM

hypotheses to test

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Always-Far:

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Always-Near

SIAM

Match-State:

maximize “roll” exploration
within categories: **far when
stuck, else near**

Mismatch-State

no direct data yet: let's find out!

Introduction

Methods

Results

Discussion

For your inspiration![Give me other inspirations!](#)**Themes**

- ☆ *nuts*
- ☆ *bananas*
- ☆ *Chocolate*

Props

- ☆ *Used white elephant gifts*
- ☆ *wine glass*
- ☆ *beverage*

[Instructions \(Show/Hide\)](#)

Pat and Taylor are getting married! And they want you to be there!

If you haven't guessed already, the wedding theme is (Common Noun). Please bring a/an (Common Noun) for all guest activities.

Theme**Prop**[Submit wedding idea](#)**3 ideas****Theme:** Wine **Prop:** Winery**Description:** Have your wedding at a winery, during the

(1) task:

brainstorm ideas for themed weddings

For your inspiration![Give me other inspirations!](#)**Themes**

- ☆ *nuts*
- ☆ *bananas*
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Props

- ☆ *Used white elephant gifts*
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[Instructions](#) [\(Show/Hide\)](#)

Pat and Taylor are getting married there!

If you haven't guessed the theme (Noun). Please bring a/a activities.

Theme

(Common Noun)

Describe how the wedding

other examples - for "football" theme:

- *Near*: [season, fun and games, fourth of July]
- *Far*: [toga, hula, prom].

Submit wedding idea

(2) inspirations

- themes + props sampled from other brainstormers
- near/far tailored to last idea, using GloVe (Pennington et al 2014)

For your inspiration!

Give me other inspirations!

Themes

- ☆ *nuts*
- ☆ *bananas*
- ☆ *Chocolate*

Props

- ☆ *Used white elephant gifts*
- ☆ *wine glass*
- ☆ *beverage*

Instructions [\(Show/Hide\)](#)

Pat and Taylor are getting married! And they want you to be there!

If you haven't guessed already, the wedding theme is (Common Noun). Please bring a/an (Common Noun) for all guest activities.

Theme

(Common Noun)

Prop

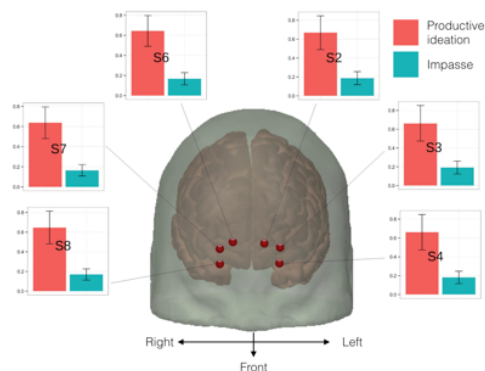
(Common Noun)

Describe how the wedding will incorporate the theme and prop(s)...

Submit wedding idea

(2) inferring participants' cognitive states

- user-driven approach
- button click = "stuck"; else, "roll"



more details

- 245 participants from Amazon Mechanical Turk
- 5 conditions:
 - No-stimuli (baseline)
 - Always-Far
 - Always-Near
 - Match-State (far if stuck; else near)
 - Mismatch-State (near if stuck; else far)
- 8 minutes for brainstorming

overview

Inter-idea
interval

Transition
similarity

Fluency

Diversity

Novelty

No-stimuli

Always-Far

Always-
Near

Match-
State

Mismatch-
State

**Inter-idea
interval**

No-stimuli

--

Always-Far

--

Always-Near

--

Match-State

--

Mismatch-State

--

measured by:
median # seconds
between ideas

lower is better

slower ideation if far when not stuck

	Inter-idea interval
No-stimuli	64.2 (5.3)
Always-Far	86.2 (5.7) *
Always-Near	74.3 (5.6)
Match-State	76.6 (5.5)
Mismatch-State	88.7 (5.8) **

measured by:
median # seconds
between ideas

$F(4,233)=3.2, p=.01$

**Transition
similarity**

No-stimuli

Always-Far

Always-Near

Match-State

Mismatch-State

measured by:
mean GloVe similarity
between temporally
adjacent ideas

higher is better

always-far reduces iteration

	Transition similarity
No-stimuli	0.19 (0.01)
Always-Far	0.12 (0.02) **
Always-Near	0.20 (0.02)
Match-State	0.19 (0.01)
Mismatch-State	0.14 (0.02)

measured by:
mean GloVe similarity
between temporally
adjacent ideas

$F(4,218)=4.9, p<.01$

Novelty

No-stimuli	
Always-Far	
Always-Near	
Match-State	
Mismatch-State	

measured by:
max (highest) z-scored
subjective (1-7) rating by
workers ($r = .64$)

ex. high: "[Chemistry] [Lab
experiment]
(z-score=1.61).

ex. low: "[formal] [gift]"
(z-score=-1.94)

higher is better

always-far reduces novelty

	Novelty
No-stimuli	0.88 (0.07)
Always-Far	0.64 (0.07)^m
Always-Near	0.67 (0.07)
Match-State	0.88 (0.07)
Mismatch-State	0.79 (0.07)

measured by:

max (highest) z-scored
subjective (1-7) rating by
workers ($r = .64$)

ex. high: "[Chemistry] [Lab
experiment]
(z-score=1.61).

ex. low: "[formal] [gift]"
(z-score=-1.94)

$F(4,239)=2.5, p=.04$

summary: slower, less iteration, lower novelty if far stimuli when not stuck

	Inter-idea interval	Transition similarity	Novelty
No-stimuli	64.2 (5.3)	0.19 (0.01)	0.88 (0.07)
Always-Far	86.2 (5.7) **	0.12 (0.02) **	0.64 (0.07) ^m
Always-Near	74.3 (5.6)	0.20 (0.02)	0.67 (0.07)
Match-State	76.6 (5.5)	0.19 (0.01)	0.88 (0.07)
Mismatch-State	88.7 (5.8) **	0.14 (0.02)	0.79 (0.07)

implications

- be careful with far inspirations
 - complementary to other work on distance from *problem* (Fu et al, 2013; Goncalves et al 2013; Chan et al 2015)
 - better strategies/scaffolding?
 - better mindset?
 - respect constraints (Yu et al 2016)?
- need better theories (SIAM only slightly less bad)
- dual paths of creativity (Nijstad et al 2010)

looking ahead

- how can we create context-aware creativity support tools?



can [physiological computing, BCI] give us real "thinking caps"?

- how can we best design both sampling (IR) and interactions with inspirational stimuli?

THANK YOU!

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Participants, PC,
Reviewers, and YOU!

QUESTIONS?

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validate inspiration sampling

- good agreement (Cohen's $k = .84$) with human near/far judgments (Cohen's $k = .95$) for inspirations for 100 "seed" ideas
- near stimuli ~ 4 nodes away in Wordnet (e.g., WOLF-->canine-->carnivore-->feline-->CAT), vs. ~ 9 nodes away for far stimuli.

validate states

